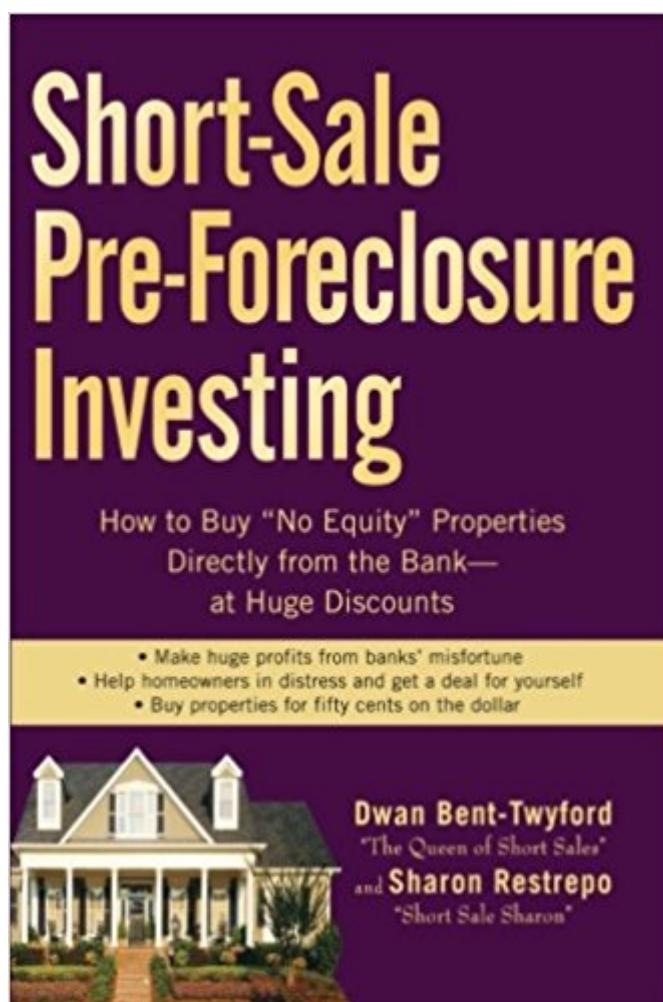


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# Short-Sale Pre-Foreclosure Investing: How To Buy "No-Equity" Properties Directly From The Bank -- At Huge Discounts



## Synopsis

Learn all about short-sales, the hottest topic in today's real estate investing market, with Short-Sale Pre-Foreclosure Investing: How to Buy "No-Equity" Properties Directly from the Bank -- at Huge Discounts. Understand how to buy properties at big discounts, creating windfall profits. Using this guide, you can access information about a topic that 90% of real estate agents and investors know nothing about. Discover how to make huge profits from the banks' misfortune, how to help homeowners in foreclosure while helping yourself, and how to stay on the cutting edge of the down market.

## Book Information

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## Customer Reviews

"The ultimate book on short sales! Dwan and Sharon have made it easy for you to profit in today's gold mine of foreclosure opportunities." &#151;Robert Shemin, New York Times bestselling author of How Come That Idiot's Rich and I'm Not? "Having invented new real estate markets for over twenty years, I can strongly recommend Dwan and Sharon's book. This dynamic duo invented the short-sale market<sup>&#151;nobodyknows more!"</sup> &#151;Frank McKinney, international bestselling author and real estate "artist" "As a national speaker and teacher for over twenty-five years, I've never met anyone who knows more about short sales than Dwan and Sharon. I've spoken to hundreds of their students who have earned tremendous profits. You could be their next success story!" &#151;Nick Sidoti, a.k.a. Dr. Cashflow Make a fortune in pre-foreclosures with help from the queen of the short sale Millions of distressed homeowners are in danger of foreclosure, but can't sell their homes and walk away because their property is worth less than the mortgage. Banks don't

want to foreclose because the process is so expensive and time-consuming. The solution is a short sale—the process by which an investor buys the troubled property from the homeowner at a price far below the outstanding mortgage and the bank takes a write-off. Real estate investor Dwan Bent-Twyford and her students have made millions with short sales; while helping homeowners prevent foreclosure. Finally, here's a single resource that tells you everything you need to know to get into this high-profit game: Find "underwater" properties and pre-foreclosures Approach distressed homeowners facing foreclosure Prepare an offer that helps you and the homeowner Negotiate with banks and mortgage holders Earn big profits through wholesaling, rehabbing, or renting

Dwan Bent-Twyford, "The Queen of Short Sales," is the country's leading authority on buying pre-foreclosure properties directly from lenders. She also leads popular boot camps for real estate investors. Sharon Restrepo is known as "Short Sale Sharon" and specializes in buying foreclosure and distressed properties. She is the coauthor of numerous real estate home study courses, offers training workshops, and is cofounder of several real estate companies.

I agree with the other review that this book is mostly fluff and only for beginners. I am a beginner and this book, while being informative to me, does not have everything you need. Throughout the book they continually promote their other products(books, classes, seminars, etc.) This is annoying because for \$15 I expected to get everything factually listed, organized well, and presented step-by-step. Also keep in mind this book is 4+ years old so I'm not sure how much of this still applies. Again I'm just getting into real estate investing, so take this review with a grain of salt, but I was hoping for more. Still good for some of the basics though.

Great book, however, we're a far way from 2008/9 and these opportunities are few and far between now. Perhaps as the rush of investors and other money chasers get out of the pool the competition will thin out a little.

This is a great must have book for investors! The author presents the information in a very clear and understanding way. It is fast reading. I read it in 7 days. It gives you ideas on how to be more creative in the real estate business. I have read other books and have gone to seminars and I still didn't understand and had many questions. This book is not that way. This book also has samples of forms that you will be using. It is detailed and step by step in the process from the beginning to

the end.

This book is full of great information! Well-written and in detail! I love her writing style and her passion shows on the pages. She's excited about what she does and loves to share! Lots of good case studies. She talks about the stuff many books don't like.. how to get your office in order, and why clutter kills productivity. And how to get over phone call reluctance and many other known but seldom discussed issues in this business. Highly recommended for quick read for anyone getting into real estate foreclosures and short sales.

title is misleading IMO. should be called "pre-foreclosure sales pitch in a book." they've got thank-you letters in there from people who have went to their seminars or whatever..... the whole book just seems like a "get-rich-quick scam"

this book have given me much knowledge, knowledge that one can understand the short sale and pre foreclosure investing, I like the book and brought two (2).

The book arrived in a timely fashion and the condition was excellent. The book gives a lot of very useful information and explains it well, but as I am currently selling a home that is not in foreclosure, the amount of details that come up unexpectedly and need to be remedied, I would say that the book is over-simplified. The real estate market is not for the faint of heart. A lot is riding on the details that may not be visible to the beginner.

Love the way this book is written. Its like a friend is teaching you giving you all the steps, info and FORMS!

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